

	2018-19 Budget	NEW TUITION MODEL	Relocation Budget	
Contributions (Individual & Corporate)	\$ 145,000	Classrooms 9	\$ 145,000	
Annual Fund & Other	\$ 40,000	DD Students Per Classroom 8	\$ 40,000	
Foundations / Grants	\$ 50,000	TL Students Per Classroom 4	\$ 50,000	
MJ&M	\$ 250,000	Students Per Classroom 12	\$ -	
Total Contributed Support	\$ 485,000	Total Students 108	\$ 235,000	
Fall Wine Event	\$ 510,000	Tuition Per DD Student \$ 20,000	\$ 510,000	
Golf Tournament	\$ 230,000	Tuition Per TL Student \$ 18,000	\$ 175,000	
Heart & Soul	\$ 225,000		\$ 225,000	
Total Event Revenue	\$ 965,000	Total Tuition \$ 2,088,000	\$ 910,000	
Tuition	\$ 1,166,651		\$ 2,088,000	
Financial Aid & Sibling Discount	\$ (144,000)		\$ 50,000	10%
Registration & Supply Fees	\$ 40,000		\$ 40,000	
After Care Program	\$ 74,000		\$ 74,000	
Total Classroom Revenue	\$ 1,136,651		\$ 2,252,000	
Endowment Earnings Distribution	\$ -	Endowment \$ 4,000,000	\$ 160,000	4%
TOTAL REVENUE	\$ 2,586,651		\$ 3,557,000	
Classroom salaries & wages	\$ 1,110,646	Lead Teachers Per Classroom 1	\$ 1,440,000	
Benefits & Taxes	\$ 200,147	Support Teachers Per Classroom 2	\$ 259,200	18%
Therapists	\$ 211,270	Total Staff Per Classroom 3	\$ 270,000	
Supplies & Other	\$ 47,400	Total Classroom Staff 27	\$ 47,400	
Total Classroom Expenses	\$ 1,569,463		\$ 2,016,600	
Administrative Salaries	\$ 381,090	Salary Per Lead \$ 60,000	\$ 381,090	
Benefits & Taxes	\$ 58,835	Salary Per Support \$ 50,000	\$ 58,835	
Insurance	\$ 25,516	Total Classroom Salaries \$ 1,440,000	\$ 25,516	
Professional (Accounting, IT & Legal)	\$ 42,000		\$ 42,000	
Other	\$ 61,400	Therapists Per Classroom 0.75	\$ 61,400	
Total Administrative	\$ 568,841	Total Therapists 6.75	\$ 568,841	
Fall Wine Event	\$ 140,000	Salary Per Therapist \$ 40,000	\$ 140,000	
Golf Tournament	\$ 50,000	Total Therapist Salaries \$ 270,000	\$ 50,000	
Heart & Soul	\$ 45,000		\$ 45,000	
Other	\$ 14,700		\$ 14,700	
Total Event Expense	\$ 249,700		\$ 249,700	
Rent Expense / Mortgage Payment	\$ 76,971	EST Fund Raising Revenue \$ 910,000	\$ 300,000	[New leased building]
Repairs & Maintenance	\$ 45,000	Less Surplus \$ 383,159	\$ -	
Utilities & Other	\$ 36,700	Net Required Fundraising \$ 526,841	\$ 36,700	
Total Occupancy	\$ 158,671		\$ 336,700	
Fixed Asset Purchases	\$ 2,000		\$ 2,000	
TOTAL EXPENSES	\$ 2,548,675		\$ 3,173,841	
NET	\$ 37,976		\$ 383,159	