

Event Income YOY

Event Income (Gross)							
Event	2015/16	2016/17	2017/18	2018/19	Average	Outliers/Notes	Average W/O Outliers
Travel the Vine	\$446,878	\$563,299	\$726,448	\$561,593	\$574,555	• 17/18: \$200K from AI & Tracey, increased paddles up as a result (estimate additional 50k) • 18/19: Includes consignment & CC fees, billed separately (not in QB)	\$512,055
Heart & Soul	\$293,208	\$220,206	\$218,714	\$144,257	\$219,096	• 15/16: 50k match from Tracey • 16/17: 10k grant counted in H&S total	\$204,096
R&W				\$37,000	NA		
Amplify	\$39,420	\$28,108	\$64,372	\$37,163	\$42,266	• \$30k used from Marsh donation as 'match;' used again this year but counted as individual contribution	\$34,766
Golf	\$211,575	\$258,372	\$258,991	\$255,590	\$246,132	• \$50k used from Marsh donation as 'match;' this year Marsh donation counted as individual contribution	\$233,632
Totals	\$991,081	\$1,069,985	\$1,268,525	\$1,035,603	\$1,082,049		

Event Expenses							
Event	2015/16	2016/17	2017/18	2018/19			
Travel the Vine	\$204,551	\$235,697	\$152,221	\$140,600		• This includes consignment & CC fees, both billed separately (not in QB) - 98K w/o these	
Heart & Soul	\$42,152	\$45,131	\$39,864	\$46,209			
R&W				\$300			
Amplify							
Golf	\$30,934	\$63,344	\$36,344	\$33,314			
Total Expenses	\$277,637	\$344,172	\$228,429	\$220,422	\$267,665		

Event Income (Net) - Outliers included							
Event	2015/16	2016/17	2017/18	2018/19	Average		Average w/o outliers
Travel the Vine	\$242,327	\$327,602	\$574,227	\$420,993	\$391,287		\$328,787
Heart & Soul	\$251,056	\$175,075	\$178,850	\$98,048	\$175,757		\$160,757
R&W				\$36,700			
Amplify	\$39,420	\$28,108	\$64,372	\$37,163	\$42,266		\$34,766
Golf	\$180,641	\$195,028	\$222,647	\$222,276	\$205,148		\$192,648
Totals	\$713,444	\$725,813	\$1,040,096	\$815,181	\$814,458		